授業科目名: 1. 大学院修士:「アジア多国籍企業特研」

2. ビジネススクール:「アジア多国籍企業」 (Multinational Corporations in Asia)

講義題名: None

開講学期単位数: 前期・2単位

担当教官: Xiaonan SUN (sun@agi.or.jp) キーワード: Multinational corporations, Asia

対象学生: 1. 大学院修士および博士 2. ビジネススクール学生 (Elective, 1<sup>st</sup> & 2<sup>nd</sup> year) **全体の教 育目標** To increase understanding of multinational corporations' activities in Asia and empirical

economic analyses of those activities.

授業の概要: This class will examine the activities of multinational corporations in a semi-intensive

format (15 lectures over 8 class days). The detailed schedule follows.

#### **Date Class Topics**

5/13 1 **(13:00 – 14:30)** 

Introduction: Business Across Borders and MNC Activities in Asia

- 5/27 2 Gains from Trade
  - 3 MNCs, Economic Growth and Productivity in Asia
- 6/10 4 Trade Cost and Gravity
  - 5 Determinants of MNC Activities in Asia
- 6/24 6 Multinational Formation
  - 7 MNCs and Trade in Asia
- 7/1 8 Internalization
  - 9 MNC Entry Mode Choices
- 7/15 10 Competitive Interactions
  - 11 Determinants of FDI Locations and Producer Concentration in Asia
- 7/22 12 MNCs and Labor in Asia
  - 13 MNCs and Environment in Asia
- 7/29 14 Government Policies Towards MNCs in Asia
  - 15 Other topics

#### **Textbook and Reference**

Head, Keith (2007), Elements of Multinational Strategy. Berlin: Springer. Preferrable

Caves, Richard E. (2007), *Multinational Enterprise and Economic Analysis*, third edition. Cambridge, UK: Cambridge University Press. Recommend

# 1 Introduction: Head Chapter 1

Moran, Theodore H. (2001) *Parental Supervision: The New Paradigm for Foreign Direct Investment and Development*. Washington, D.C.: Institute for International Economics, 7-65 (Chapter. 2, 3, 4, 5).

Ramstetter, Eric D. (1999). "Comparisons of Foreign Multinationals and Local Firms in Asian Manufacturing Over Time", *Asian Economic Journal*, 13 (3), 163-203

Ramstetter, Eric D. (2012) "Foreign Multinationals in East Asia's Large Developing Economies", Working Paper 2012-06, Kitakyushu: ICSEAD.

#### **2 Gains from Trade**: Head Chapter 2&3

Carkovic, Maria and Ross Levine (2005) "Does Foreign Direct Investment Accelerate Economic Growth?", in Theodore H. Moran, Edward M. Graham, and Magnus Blomström, eds., *Does Foreign Direct Investment Promote Development*, Washington, D.C.: Institute for International Economics, 195-220.

Takii, Sadayuki, "Productivity Differentials and Spillovers in Indonesian Manufacturing", in Eric D. Ramstetter and Fredrik Sjöholm, eds. (2006) *Multinational Corporations in Indonesia and Thailand: Wages, Productivity, and Exports.* Hampshire, UK: Palgrave Macmillan, Chapter 4.

Wang, Jian and Xiao Wang (2015), "Benefits of foreign ownership, Evidence from foreign direct investment in China", *Journal of International Economics*, Volume 97(2), 325-338

Du, Luosha, Ann Harrison, and Gary H. Jefferson (2012), "Testing for horizontal and vertical foreign investment spillovers in China, 1998-2007", *Journal of Asian Economies*, 23(3), 234-243.

Ramstetter, Eric D. and Phan Minh Ngoc (2013) "Productivity, Ownership, and Producer Concentration in Transition: Further Evidence from Vietnamese Manufacturing", *Journal of Asian Economics*, 25, 28-42.

# 3 Trade Cost and Gravity: Head Chapter 4

Aguiar, Mark and Gita Gopinath (2005), "Fire-sale Foreign Direct Investment and Liquidity Crises", *Review of Economics and Statistics*, 87(3), 439-452.

Belderbos, Rene and Martin Carree (2002) "The Location of Japanese Investments in China: Agglomeration Effects, Keiretsu, and Firm Heterogeneity", *J of Japanese and International Economies*, 16(2), 214-220. Ramstetter, Eric D. (2011), "Ranking Locations for Japan's Manufacturing Multinationals East Asia: A Literature

Survey Illustrated with Indexes", Asian Economic Journal, 25(2), 197-226.

#### 4 Multinational Formation: Head Chapter 7

- Ramondo, N., Rodríguez-Clare, A., & Tintelnot, F. (2015). Multinational production: Data and stylized facts. American Economic Review, 105(5), 530-36.
- Sjöholm, Fredrik and Sadayuki Takii, "Multinational Companies and Exports in Indonesian Manufacturing", in Eric D. Ramstetter and Fredrik Sjöholm, eds. (2006) *Multinational Corporations in Indonesia and Thailand: Wages, Productivity, and Exports.* Hampshire, UK: Palgrave Macmillan, ch. 7.
- Ramstetter, Eric D. and Masaru Umemoto, "Exports and Foreign Ownership in Thai Manufacturing", in Eric D. Ramstetter and Fredrik Sjöholm, eds. (2006) *Multinational Corporations in Indonesia and Thailand: Wages, Productivity, and Exports.* Hampshire, UK: Palgrave Macmillan, ch. 8.

# 5 Internalization: Head Chapter 8

- Surdu, I., Mellahi, K., & Glaister, K. (2018). Emerging market multinationals' international equity-based entry mode strategies: Review of theoretical foundations and future directions. *International Marketing Review*, 35(2), 342-359.
- Casson, Mark (2014), "The economic theory of the firm as a foundation for international business theory", *Multinational Business Review*, 22(3), 205-226
- Buckley, Peter J, (2014), Forty years of internalisation theory and the multinational enterprise, *Multinational Business Review*, 22(3), 227-245.
- Cantwell, J.A. (2015), 'An introduction to the eclectic paradigm as a meta-framework for the cross-disciplinary analysis of international business', in Cantwell, J.A. (ed.), *The Eclectic Paradigm: A framework for synthesizing and comparing theories of international business from different disciplines or perspectives*, London and New York: Palgrave-Macmillan, pp. 1-22.

#### 6 Competitive Interactions: Head Chapter 9

- Singh, Jatinder (2010), Foreign Direct Investment and Market Structure: Evidence from India's Manufacturing Sector, Berlin: VDM Verlag Dr. Muller, Ch 3, pp. 47-76
- Lee Cassey (2011), "Trade, productivity, and innovation: Firm-level evidence from Malaysian manufacturing", *Journal of Asian Economics*, 22(4), 284-294.
- Lundin, Nannan, Fredrik Sjöholm, Ping He, and Jinchang Qian (2007) "FDI, Market Structure and R&D Investments in China" Working Paper 2007-04, Kitakyushu: International Centre for the Study of East Asian Development.

## 7 Labor and Environment

- Ramstetter, Eric D. 2014, Wage Differentials between Multinationals and Local Plants and Worker Quality in Malaysian manufacturing, *Asian Development Review*, 31 (2), 55-76.
- Nguyen, Kien Trung and Eric D. Ramstetter (2015b), "Ownership-related Wage Differentials by Occupation in Vietnamese Manufacturing", Working Paper 2015-06, Kitakyushu: Asian Growth Research Institute.
- Yamashita, Nobuaki and Kyoji Fukao (2010), Expansion abroad and jobs at home: Evidence from Japanese multinational enterprises, *Japan and the World Economy*, 22, 88-97.
- Dean, Judith M., Mary E. Lovely, and Hua Wang (2009), Are foreign investors attracted to weak environmental regulations? Evaluating the evidence from China, *Journal of Development Economics*, 90(1), 1-13.
- Chen, Shiyi and Jane Golley (2014), "'Green' productivity growth in China's industrial economy", *Energy Economics*, 44, 89-98.
- Ramstetter, Eric D., Shahrazat Binti Haji Ahmad, Archanun Kohpaiboon, and Dionisius Narjoko (2013), "MNEs and Energy Efficiency in Southeast Asia", *Asian Economic Papers*, 12(3), 120-147.

### **8** Government Policies toward FDI

- UNCTAD (2018), Investment and New Industrial Policies, *World Investment Report 2018*, New York: United Nations.
- Holmes, T. J., McGrattan, E. R., & Prescott, E. C. (2015). Quid pro quo: technology capital transfers for market access in China. *The Review of Economic Studies*, 82(3), 1154-1193.
- Karabay, B. (2010). Foreign direct investment and host country policies: A rationale for using ownership restrictions. *Journal of Development Economics*, 93(2), 218-225.
- Kalinova, B., Palerm, A., & Thomsen, S. (2010). OECD's FDI restrictiveness index.

# 教科書:

Head, Keith (2007), Elements of Multinational Strategy. Berlin: Springer.

Caves, Richard E. (2007), *Multinational Enterprise and Economic Analysis*, third edition. Cambridge, UK: Cambridge University Press.

# 試験・成績評価等:

Attendance = 40%, Paper presentations = 60%